

LEADERSHIP CONVERSATIONS

Presentation skills

Skill development shouldn't be done for the sake of training. Any training must have a positive business impact and produce a change in behaviour.

Our presentation skills program has been developed by experienced business operators and professional speakers, and is focused on achieving your specific business outcomes.

GRIST's presentation skills program will improve your ability to present confidently and persuasively.

Presentation styles are fine-tuned to develop a greater ability to inform, influence and convince. Participants develop the ability to tailor their presentations to engage and persuade internal and external audiences.

Key components

- Pre-call participants to discuss presentation experience and what they would specifically like to achieve
- Recorded participant presentations for private review
Feedback and observation on presentations that discuss strengths and identify areas for improvement
- Incremental learning approach combined with a behaviour modelling approach of 'learn-practice-feedback' repeated throughout the program

WHAT THE NUMBERS SAY

In April 2021, Zoom usage globally soared from 10 million meeting participants per day to more than **300 million** And that's just Zoom!

The average team member attends approx. **62** meetings per month

Since COVID the average meeting length has dropped 20% (great!), but regardless, multiple studies find that up to **50%** of people consider their meetings to be a complete waste of time!

Program outcomes for participants

- Increased ability to develop and deliver targeted messages to persuade audiences
- A more flexible delivery style to accommodate formal and informal presenting situations
- Reduction in the time it takes to prepare presentations
- Greater ability to project confidence and professionalism when presenting face to face or in a virtual setting

Program delivery options

- 1 day face to face or
- 2 x 3-hour spaced and paced virtual workshops

Pre-work

Preparation of a 5-7min business presentation for delivery on day one of the program